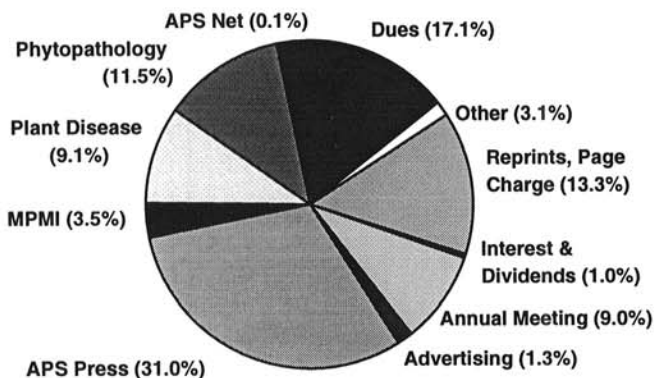


Eighty-seventh Annual Report of The American Phytopathological Society

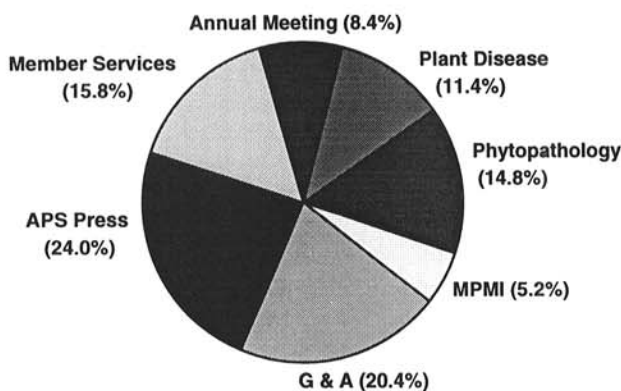
REPORT OF THE TREASURER

The Financial Advisory Committee and APS headquarters staff members met on 17 March and 12 and 13 June in St. Paul, MN, and on 11 August 1995 in Pittsburgh to review the finances of the Society, financial statements of previous annual meetings, and the income and expenses associated with APS Press; to discuss expenses associated with affiliated (outreach) organizations; to establish a new dues structure and subscription charges following decoupling of journal and membership fees; to review services provided to IS-MPMI; to establish the position of director of scientific services; and to prepare the budget for FY96.

Audited Income FY 95



Audited Expense FY 95



The Society completed FY95 with an audited operating surplus (before reserve allocations) of \$245,183, compared to the budget that was approved with a surplus of \$94,416. Our total income (\$3,152,468) was derived from 11 sources (Fig. 1), and our total operating expenses (\$2,907,285) incurred during FY95 may be partitioned into 7 categories (Fig. 2). Although our total income was \$97,395 lower than budget, the surplus resulted primarily from holding our total operating expenses to \$248,162 below budget.

A review of the financial activity of the Society over the past 10 years discloses that we completed each of the past 4 years with balanced budgets that contributed between \$123,600 and \$269,290 to our operating reserves (Table 1). These retained earnings have enabled the Society to establish a reserve fund of approximately \$500,000. This level of operating surplus has contributed toward the financial security of the Society and is currently approximately one-third of that recommended by our Manual of Operations for an organization with an annual budget of approximately \$3 million.

The APS Strategic Plan, developed in 1993 and published in the February 1994 issue of *Phytopathology News*, included an objective stating that a financial reserve is essential to the stability of the Society and will allow flexibility in adopting future initiatives. The goal was to build a reserve of \$500,000 by 1998 through an annually budgeted line item. Therefore, I am pleased to report that we achieved this level of reserves within the 5-year plan approved by APS Council.

The Society's total assets as of 30 June 1995, including restricted funds, were \$2,691,331.78, and the liabilities totaled \$1,629,666.82, producing a membership equity of \$1,061,664.96. The audited financial statement for FY95 appears in this issue of *Phytopathology*.

TABLE 1. Comparison of American Phytopathological Society fiscal years 1986 to 1995 before reserve allocation

Fiscal year	Income	Expenses	Surplus (deficit)
FY95	\$3,152,468	\$2,907,285	\$245,183
FY94	\$3,062,160	\$2,902,793	\$159,367
FY93	\$2,843,296	\$2,574,006	\$269,290
FY92	\$2,689,171	\$2,565,571	\$123,600
FY91	\$2,436,386	\$2,471,744	(\$35,358)
FY90	\$2,260,693	\$2,258,159	\$2,534
FY89	\$2,213,691	\$2,177,068	\$36,623
FY88	\$1,903,918	\$1,897,972	\$5,946
FY87	\$1,666,154	\$1,669,779	(\$3,625)
FY86	\$1,618,355	\$1,622,224	(\$3,869)

Report of the Auditor The American Phytopathological Society has its accounts audited annually by a certified public accountant. In recent years the accounting firm has been Phillips and Swanson, St. Paul, MN. Due to recent changes in reporting requirements by the American Institute of Certified Public Accountants for nonprofit organizations, the full audit has become extensive and has undergone changes in format. Consequently, only the Balance Sheet and Income and Expense Statement as of June 30, 1995, are being published in detail. Any member wishing a copy of the full audit may obtain one on request.

The American Phytopathological Society Balance Sheet
Year ended June 30, 1995 (with comparative totals for 1994)

	Current funds			Total all funds	
	Unrestricted & undesignated	Restricted & board-designated	Endowment funds	1995	1994
Assets					
Current assets					
Cash	\$ 791,552	\$ 192,702	\$...	\$ 984,254	\$ 787,672
Accounts receivable, net	128,822	...	...	128,822	123,871
Interest receivable	...	88	...	88	...
Inventory	442,742	...	...	442,742	430,157
Prepaid expenses	151,816	...	...	151,816	154,306
Prepaid pension	33,579	...	...	33,579	37,148
Total current assets	1,548,511	192,790	...	1,741,301	1,533,154
Property and equipment, net	579,367	...	...	579,367	604,746
Investments	23,750	380,832	19,758	424,340	191,044
Total assets	\$ 2,151,628	\$ 573,622	\$ 19,758	\$ 2,745,008	\$ 2,328,944
Liabilities and fund balances					
Current liabilities					
Accounts payable	\$ 237,611	\$...	\$...	\$ 237,611	\$ 124,067
Accrued pension expense	44,000	...	...	44,000	44,000
Accrued property taxes	13,868	...	...	13,868	10,000
Deferred revenues	794,484	...	...	794,484	770,990
Deferred support	...	36,984	...	36,984	39,879
Total liabilities	1,089,963	36,984	...	1,126,947	988,936
Fund balances					
Unrestricted					
Undesignated	1,061,665	...	...	1,061,665	921,492
Board-designated	...	492,213	...	492,213	355,623
Restricted	...	44,425	...	44,425	43,792
Endowment	...	...	19,758	19,758	19,101
Total fund balances	1,061,665	536,638	19,758	1,618,061	1,340,008
Total liabilities and fund balances	\$ 2,151,628	\$ 573,622	\$ 19,758	\$ 2,745,008	\$ 2,328,944

The American Phytopathological Society
Statement of Support, Revenue, Expenses, Capital Additions, and Changes in Fund Balances
Year ended June 30, 1995 (with comparative totals for 1994)

	Current funds			Total all funds	
	Unrestricted & undesignated	Restricted & board-designated	Endowment funds	1995	1994
Public support and revenue					
Public support					
Contributions	\$ 673	\$ 27,495	\$...	\$ 28,168	\$ 17,030
Revenue					
Membership dues	554,575	...	...	554,575	542,071
Subscriptions	726,293	...	...	726,293	752,087
Reprints	88,221	...	...	88,221	93,234
Abstracts	27,385	...	...	27,385	27,435
Page charges and processing fees	245,700	...	...	245,700	250,265
Back issues	34,537	...	...	34,537	26,125
Books	885,413	...	...	885,413	855,307
Color charges	57,370	...	...	57,370	59,413
Annual reviews	7,590	...	...	7,590	7,365
Annual meeting	272,627	...	...	272,627	266,641
Advertising	41,298	...	...	41,298	39,210
Investment income	36,386	17,475	...	53,861	33,103
Unrealized appreciation (depreciation) of investments	...	11,347	...	11,347	(15,701)
Property tax refund	58,222	...	...	58,222	...
Other	110,808	...	...	110,808	118,147
Total revenue	3,146,425	28,822	...	3,175,247	3,054,702
Total public support and revenue	3,147,098	56,317	...	3,203,415	3,071,732
Expenses					
Program services					
Annual meeting	232,377	10,445	...	242,822	251,436
Member services	459,245	1,682	...	460,927	394,505
Books	698,940	17,050	...	715,990	734,620
Journals	911,640	...	...	911,640	957,049
Total program services	2,302,202	29,177	...	2,331,379	2,337,610
Supporting services					
Management and general	594,640	...	...	594,640	571,708
Total expenses	2,896,842	29,177	...	2,926,019	2,909,318
Excess of public support and revenue over expenses before capital additions	250,256	27,140	...	277,396	162,414
Capital additions					
Unrealized appreciation (depreciation) of investments	...	...	657	657	(899)
Excess of public support and revenue over expenses after capital additions	250,256	27,140	657	278,053	161,515
Fund balances—beginning of year	921,492	399,415	19,101	1,340,008	1,178,493
Fund transfers	(110,083)	110,083	...	...	...
Fund balances—end of year	\$ 1,061,665	\$ 536,638	\$ 19,758	\$ 1,618,061	\$ 1,340,008