## **Ninetieth Annual Report** of The American Phytopathological Society

## REPORT OF THE TREASURER

The Financial Advisory Committee and APS headquarters' staff members met on 27 March in St. Paul, MN, on 14 July by conference call, and on 7 November in Las Vegas, NV, in 1998 to review financial matters related to the operation of the Society and to prepare the budget for FY98-99. The approved minutes of the 27 March and 14 July meetings were distributed and are on file at APS headquarters. The minutes of the November meeting have been distributed to members of the Financial Advisory Committee for approval.

I am pleased to report to the membership that our Society completed FY98 with an audited balanced budget after allocating \$157,526 to our reserves, capital improvement expenses, and cash assets. The eight income and expense categories for the Society are detailed in Table 1. Our total income (\$3,589,253) was derived from eight sources as indicated in Figure 1, and our total operating expenses (\$3,458,497) incurred during FY98 were partitioned as indicated in Figure 2. After allocations for maintenance reserves, operating reserves, and capital improvement expenses, our operating surplus totaled \$130,756 and represents 3% of income. The favorable surplus resulted from reduced total operating expenses and increased revenues from what was budgeted for FY98. The income and expenses of the Society for the most recent 10 FYs, before reserve allocation, are presented in Table 2. The total assets as of 30 June 1998, excluding restricted funds, were \$3,359371.20 and current liabilities totaled \$2,281,298.81, producing a membership equity of \$1,078,072.39. I am also pleased to report that for the first quarter of FY98-99 there is a unaudited surplus of \$6,759.54.

As a financially sound Society, we are beginning to develop and provide some support to a number of developing initiatives to enhance member services and improve outreach such as APSnet, the

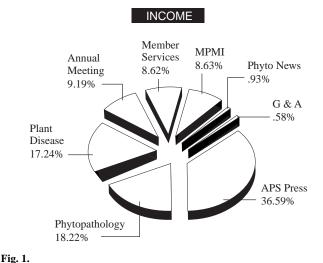
TABLE 2. Comparison of The American Phytopathological Society fiscal years 1989 to 1998 before reserve allocation

Fiscal year	Income	Expenses	Surplus (deficit)		
FY98	\$3,589,253	\$3,458,497	\$130,756		
FY97	\$3,418,515	\$3,216,584	\$201,931		
FY96	\$3,198,990	\$2,974,105	\$224,885		
FY95	\$3,152,468	\$2,907,285	\$245,183		
FY94	\$3,062,160	\$2,902,793	\$159,367		
FY93	\$2,843,296	\$2,574,006	\$269,290		
FY92	\$2,689,171	\$2,565,571	\$123,600		
FY91	\$2,436,386	\$2,471,744	(\$35,358)		
FY90	\$2,260,693	\$2,258,159	\$2,534		
FY89	\$2,213,691	\$2,177,068	\$36,623		

TABLE 1. Audited summary of income and expenses as related to function of The American Phytopathological Society

	Income			Expenses					
Function	Actual	%	Budget	%	Actual	%	Budget	%	Profit (loss)
Member services	\$309,424	8.62	\$332,820	9.31	\$472,224	13.65	\$866,746	24.32	(\$162,800)
Phytopathology	\$654,013	18.22	\$672,400	18.81	\$308,959	8.93	\$375,508	10.54	\$345,054
Plant Disease	\$618,883	17.24	\$623,100	17.43	\$347,579	10.05	\$417,563	11.72	\$271,304
Phytopathology News	\$33,385	0.93	\$16,300	0.45	\$73,119	2.12	\$89,792	2.52	(\$39,734)
MPMI	\$309,612	8.63	\$316,300	8.85	\$245,300	7.09	\$294,100	8.25	\$64,312
APS Press	\$1,313,363	36.59	\$1,286,377	35.98	\$956,973	27.67	\$1,168,972	32.81	\$356,390
Annual meeting	\$329,732	9.19	\$308,565	8.63	\$264,617	7.65	\$350,762	9.84	\$65,115
G & A <sup>a</sup>	\$20,841	0.58	\$19,500	0.54	\$789,726	22.84	\$0		(\$768,885)
Total	\$3,589,253	100.00	\$3,575,362	100.00	\$3,458,497	100.00	\$3,563,443	100.00	
Operating surplus (loss)	)								\$130,756

<sup>&</sup>lt;sup>a</sup> G & A is assigned to functions based on payroll dollars.



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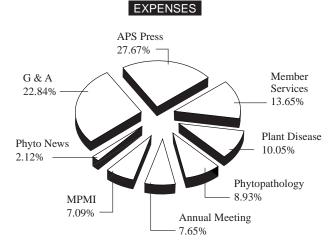


Fig. 2.

Office of Public Awareness and Education, the Office of International Programs, and APS Foundation. In addition, growth in the reserves of the Society are now being used to support symposia at the APS Annual Meeting. Your recommendations and concerns related to the activities of APS should be expressed to members of the APS Council. The treasurer can be contacted at sherwood@arches.uga.edu. The audited financial statement for FY98 appears in this issue of Phytopathology.

## REPORT OF THE AUDITOR

The American Phytopathological Society has its accounts audited annually by a certified public accountant. In recent years, the accounting firm has been Lethert, Skwira, Schultz, & Co., St. Paul, MN. Due to recent changes in reporting requirements by the American Institute of Certified Public Accountants for nonprofit organizations, the full audit has become extensive and has undergone changes in format. Consequently, only the Balance Sheet and the Statement of Changes in Net Assets as of June 30, 1998, are being published in detail. Any member wishing a copy of the full audit may obtain one on request.

The American Phytopathological Society Balance Sheet Year ended June 30, 1998 (with comparative totals for 1997)

		1998	1997
Assets			
Cash (note 3 <sup>a</sup> )	\$	918,808	\$ 1,481,855
Interest receivable		2,559	4,318
Accounts receivable, net (note 17)		127,020	140,658
Investments (note 4)		992,850	332,289
Prepaid expenses (note 5)		181,766	140,648
Inventory		610,668	624,702
Prepaid pension (note 14)		28,129	29,340
Property and equipment, net (note 6	<u> </u>	621,162	 517,178
Total assets	\$	3,482,962	\$ 3,270,988
Liabilities and net assets Liabilities Accounts payable (note 17) Accrued pension expense Agency funds payable Deferred revenues (note 7) Long-term debt (note 8)	\$	251,868 46,960 9,932 726,878 7,356	\$ 200,648 48,260  828,613 9,335
Total liabilities	_	1,042,994	 1,086,856
Net assets Unrestricted (note 9) Temporarily restricted (note 10) Permanently restricted (note 11) Total net assets	_	2,384,996 35,034 19,938 2,439,968	2,112,077 52,560 19,495 2,184,132
Total liabilities and net assets	\$	3,482,962	\$ 3,270,988

<sup>&</sup>lt;sup>a</sup> There are accompanying notes that are an integral part of this financial statement and are available upon request.

## The American Phytopathological Society **Statement of Changes in Net Assets** Year ended June 30, 1998 (with comparative totals for 1997)

Tear chied suite 50, 1776 (with comp	1998	1997
Unrestricted net assets		
Support and revenue		
Federal financial assistance	\$ 7,000	\$ 16,500
Membership dues	274,495	301,394
Subscriptions	1,098,008	1,023,629
Reprints and demand articles	93,573	93,675
Abstracts	27,290	29,545
Page charges	206,688	214,367
Processing fees	69,620	68,400
Back issues	19,269	21,330
Color charges	60,700	64,521
Advertising	40,542	28,031
Books, slides, and CD-ROMs	1,295,920	1,159,161
Annual meeting	329,732	346,364
Short courses	14,070	
Royalty income	19,311	6,152
Investment income (note 4)	112,949	79,824
Loss on sale of equipment		(523)
Gain (loss) on sale of investments (note 4)	106	(1,392)
Unrealized gain on investments (note 4)	26,713	1,447
Other	20,953	23,924
Total revenue	3,716,939	3,476,349
Net assets released from restrictions Restrictions satisfied by payments	20,099	20,227
Expenses		
Program services		
Member services	481,713	503,317
Journals	974,955	916,237
Books	975,402	908,321
Annual meeting	269,093	276,791
Total program services	2,701,163	2,604,666
Supporting services  Management and general	762.056	636 002
Management and general	762,956	636,902
Total expenses	3,464,119	3,241,568
Increase in unrestricted net assets	272,919	255,008
Temporarily restricted net assets		
Support for books	500	10,226
Support for annual meeting socials	661	17,050
Investment income (note 4)	1,412	1,346
Restrictions satisfied by payments	(20,099)	(20,227)
Increase (decrease) in temporarily restricted net assets	(17,526)	8,395
Permanently restricted net assets	4.42	115
Unrealized gain on investments (note 4)	443	115
Increase in net assets	255,836	263,518
Net assets, beginning of year	2,184,132	1,920,614
Net assets, end of year	\$ 2,439,968	\$ 2,184,132

<sup>&</sup>lt;sup>a</sup> There are accompanying notes that are an integral part of this financial statement and are available upon request.